## Savings By Agency, Idea Number and Revenue Bucket

| 02/09/2006     |         |   |                      |               |               |                                       |              |
|----------------|---------|---|----------------------|---------------|---------------|---------------------------------------|--------------|
| Agency         | ldea#   | Fiscal Fitness Idea Description                       | Actual Thru<br>FY 05 | Actual FY06   | FY06 Estimate | FY 07 Projection                      | FY 07 Budget |
|                |         | FTEs  |                      | Thru 12/31/05 |               |                                       |              |
| DBR            | 25-1    | DBR reorg   | 61,256               | 61,256        | 122,512       | 122,512                               |              |
| DEM            | 30-1    | DEM reorg   | 137,687              | 108,152       | 216,303       | 216,303                               |              |
| DLT            | 24-1    | DLT reorg   | 1,020,069            | 340,024       | 680,046       | ,                                     |              |
| DOA-Facilities | 9-1     | Facilities Centralization                             | 1,018,050            | 315,060       | 634,166       | · · · · · · · · · · · · · · · · · · · |              |
| DOA-Facilities | 9-3     | Hire Architects and Drafters                          | 3,850                | 30,030        | 60,000        | 60,000                                |              |
| DOA-HR         | 1-7     | Eliminate Project Admin                               | 61,814               | -             | -             | -                                     |              |
| DOA-HR         | 11-1    | HR Centralization                                     | 1,054,173            | 534,491       | 622,478       | 1,000,571                             |              |
| DOA-HR         | 12-1    | Personnel appeal board downgrade                      | 55,288               | 12,897        | 36,859        | 47,924                                |              |
| DOA-HR         | 12-2    | Reorganize training & development                     | 167,945              | 67,178        | 134,356       | 134,356                               |              |
| DOA-HR         | 12-3    | Worker's comp reorg                                   | 204,501              | 102,088       | 204,177       | 204,177                               |              |
| DOA-HR         | 12-4    | Reorganize Merit Selection                            | 470,625              | 188,250       | 376,700       | 376,700                               |              |
| DOA-IT         | 14-1    | Consolidate Computer Help-desk                        | -                    | =             | =             | 195,000                               | *            |
| DOA-IT         | 14-6    | IT Centralization                                     | 2,636,082            | 759,129       | 1,488,121     | 1,461,023                             |              |
| DOA-Legal      | 10.1-1  | Legal Centralization                                  | 243,225              | 359,141       | 681,182       | 704,037                               |              |
| DOA-Statewide  | 5-1     | Elevate Statewide Planning                            | 473,880              | 114,885       | 188,517       | 147,266                               |              |
| OHHS-DOH       | 17-1    | DOH reorg   | 368,943              | 141,490       | 282,980       | 282,980                               |              |
| OHHS-MHRH      | 18-1    | Centralized Patient Accounts                          | 397,341              | 168,440       | 336,880       | 336,880                               |              |
|                |         | TOTAL FTEs  | 8,374,729            | 3,302,511     | 6,065,277     | 6,607,987                             |              |
|                |         |   |                      |               |               |                                       |              |
| DOA To all     | 0.4/0.0 | New Revenues  | 0.004.400            | 4.040.744     | 0.000.000     | 4 000 000                             |              |
| DOA-Taxation   | 3-1/3-6 | Tax Clearance for licensure/Increase Revenue Officers | 8,004,493            | 4,619,744     | 6,000,000     | 4,000,000                             | *            |
| DOA-Taxation   | 3-1.1   | Decrease payments on overpaid taxes                   | -                    | -             | -             | 435,000                               | *            |
| DOA-Taxation   | 3-1.2   | Increase interest on deliquent taxes                  | - 4 000 700          | -             | 4 000 000     | 5,000,000                             | *1           |
| DOA-Facilities | 10-1    | Surplus Property <sup>3</sup>                         | 1,026,780            | - 4.040.746   | 4,860,000     | 7,000,000                             | 1            |
|                |         | TOTAL New Revenues                                    | 9,031,273            | 4,619,744     | 10,860,000    | 16,435,000                            |              |

<sup>&</sup>lt;sup>1</sup> Includes new budget item of \$5 million (Land at Garrahy Complex)

| Agency         | ldea# | Fiscal Fitness Idea Description     | Actual Thru<br>FY 05 | Actual FY06   | FY06 Projection | FY07 Projection | FY 07 Budget |
|----------------|-------|-------------------------------------|----------------------|---------------|-----------------|-----------------|--------------|
|                |       | Fee Increases                       |                      | Thru 12/31/05 |                 |                 |              |
| DBR            | 26-2  | DBR Fees                            | 656,760              | 171,425       | 685,700         | 685,700         |              |
| DEM            | 30-2  | DEM Fees                            | 351,045              | 109,930       | 351,045         | 351,045         |              |
| DOA-Taxation   | 3-8   | Estate Lien Release                 | 8,772                | 4,097         | 8,772           | 8,772           |              |
| DOA-Taxation   | 3-4   | Tobacco Dealer Annual License       | 35,800               | -             | 43,000          | 43,000          |              |
| DOT            | 27-3  | DOT Physical Alteration Fee         | 31,700               | 64,300        | 211,700         | 200,000         |              |
| ElSec          | 23-2  | Teacher Certification Fee           | 16,750               | 33,310        | 60,000          | 60,000          |              |
| OHHS-DHS       | 20-5  | Estate & Collections                | -                    | -             | 963,000         | 963,000         |              |
| OHHS-DHS       | 17-2  | OHHS Fees                           | 279,700              | 105,774       | 386,300         | 386,300         |              |
|                |       | TOTAL Fee Increases                 | 1,380,527            | 488,836       | 2,709,517       | 2,697,817       |              |
|                |       |                                     |                      |               |                 |                 |              |
|                |       | Negotiated Contracts                |                      |               | T               | 1               |              |
| DOA-Budget     |       | Pension Reform <sup>2</sup>         | -                    | 21,929,500    | 43,859,000      | 45,512,000      | *            |
| DOA-HR         | 13-5  | Competitively bid vision admin fees | 30,333               | 20,000        | 40,000          | 40,000          |              |
| DOA-HR         | 13-7  | Health Cost Sharing                 | 718,941              | 4,900,431     | 12,019,206      | 15,303,772      | *            |
| DOA-HR         | 13-8  | Bid Health Admin fees               | 2,775,077            | 3,400,000     | 7,050,000       | 8,616,667       |              |
| DOA-HR         | 13-11 | Bid Dental Admin Fees               | -                    | -             | 775,711         | 1,478,099       |              |
| DOA-Purchasing | 8-1   | Spend Analysis <sup>3</sup>         | 2,864,437            | 683,316       | 3,781,587       | 3,300,000       |              |
| DOA-Purchasing | 8-2   | Reverse Auction                     | -                    | -             | -               | 500,000         |              |
| ElSec          | 23-1  | School Nutrition Program            | 57,000               | 50,000        | 100,000         | 100,000         |              |
|                |       | Total Negotiated Contracts          | 6,445,788            | 30,983,247    | 67,625,504      | 74,850,538      |              |

<sup>&</sup>lt;sup>2</sup> Includes pension reform at the Local level.

<sup>&</sup>lt;sup>3</sup> In FY 05, \$3,698,431 was removed from agency budgets. Calculated savings was \$4.50 million less payment to Silver Oak of \$1.60 million for total FY 2005 savings of \$2.90 million. Much of the increase in savings was due to higher than anticipated rebates from Verizon. In FY 2006, these rebates will fall within the original expected level. Therefore savings will approximate \$3.78 million.

| Agency           | ldea#     | Fiscal Fitness Idea Description                                  | Actual Thru<br>FY 05 | Actual EV06   | FY06 Projection F   | EV07 Projection | FY 07 Budget  |
|------------------|-----------|--|----------------------|---------------|---------------------|-----------------|---------------|
| Agency           | ιασα π    | Expenditure Reduction  | 1100                 | Thru 12/31/05 | T TOO T TOJECTION T | 107 1 Tojection | 1 1 01 Budget |
| DOA-Facilities   | 8-3       | Architectural Bids with Quotes                                   | 478,586              | 32,998        | 551,031             | 500,000         |               |
| DOA-Facilities   | 9-2       | Hire Tradespeople  | -                    | <del>-</del>  | - 1                 | 400,000         |               |
| DOA-Facilities   | 10-2      | Move from leased to state-owned space                            | (203,125)            | (44,410)      | (17,820)            | 53,180          |               |
| DOA-HR           | 13-2      | Enter Preferred Provider Network                                 | 1,273,000            | -             | -                   | -               |               |
| OHHS-DHS         | 13-2.1    | Implement Preferred Drug List & Supplemental Rebate for Pharmacy | -                    | -             | -                   | 3,575,889       | *             |
| OHHS-DHS         | 13-2.2    | Co-pay Pharmacy for Fee-for-Service Medicaid Clients             | -                    | -             | -                   | 1,367,890       | *             |
| OHHS-DHS         | 13-2.3    | Pharmacy Carve Out   | -                    | -             | -                   | 2,200,000       | *             |
| DOA-HR           | 13-3      | Control maximum allowable costs for pharmaceuticals              | 550,000              | _             | -                   | -               |               |
| DOA-HR           | 13-4      | Life Insurance Rates <sup>4</sup>                                | 1,118,750            | 447,500       | 895,000             | 895,000         |               |
| DOA-IT           | 14-3/14-2 | Statewide server consolidation/E-Mail Consolidation              | -                    | -             | -                   | 100,000         |               |
| DOA-IT           | 14-4      | Johnston Mainframe   | 72,809               | 39,714        | 79,428              | 79,428          |               |
| DOA-IT           | 14-5      | Information Technology Consultants                               | -                    | -             | -                   | 966,344         | *             |
| DOA-IT           | 15-2      | Process Mail Barcode In-house                                    | -                    | -             | (16,000)            | 206,000         |               |
| DOA-IT           | 15-3      | Consolidate/Improve Mail Delivery Service                        | -                    | -             | -                   | 500,000         |               |
| DOA-IT           | 15-4      | Mail piece design  | 138,467              | 14,156        | 60,000              | 40,000          |               |
| DOA-IT           | 15-5      | Consolidate Mail Rooms   | -                    | =             | -                   | 145,000         |               |
| DOA-IT           | 15-6      | Telecommunications Audit   | 27,480               | 13,740        | 27,480              | 27,480          |               |
| DOA-IT           | 15-7      | Reduce 411 usage   | 39,680               | 9,482         | 20,900              | 20,900          |               |
| DOA-Taxation     | 3-5       | Increase Field Auditors  | 238,714              | 944,825       | 560,043             | 560,000         |               |
| DOA-Taxation     | 3-7       | Electronically download bank files                               | 5,505                | 1,836         | 3,670               | 3,670           |               |
| OHHS-DHS         | 20-1.1    | Mandate FIP Employment Plan as Condition of Eligibility          | -                    | -             | -                   | 1,400,000       | *             |
| OHHS-DHS         | 20-1.2    | FIP-Full Family Sanction after 12 Months                         | -                    | -             | -                   | 1,100,000       | *             |
|                  | 20-1.3    | Withdraw FIP Assistance after 25th Month                         |                      | -             |                     | 1,600,000       | *             |
| OHHS-Child Suppo | 16-11     | Child Support Payment - direct deposit                           | 15,575               | 8,623         | 15,575              | 17,246          |               |
|                  |           | Total Expenditure Reduction                                      | 3,755,441            | 1,468,464     | 2,179,307           | 15,758,027      |               |

<sup>&</sup>lt;sup>4</sup> Savings accrue to employees only, not to State

| Agency   | ldea # | Fiscal Fitness Idea Description  | Actual Thru<br>FY 05 | Actual FY06   | FY06 Projection | FY07 Projection | FY 07 Budget |
|----------|--------|--|----------------------|---------------|-----------------|-----------------|--------------|
|          |        | Non-Standard Savings   |                      | Thru 12/31/05 |                 |                 |              |
| OHHS     | 13-7.1 | Child Care-Revise Health Insurance Subsidies for Family Providers <sup>5</sup> | -                    | -             | 1,232,122       | -               |              |
| OHHS     | 16-3   | Medicaid RFP and Non-RFP 5   | 9,694,722            | -             | 8,681,000       | 1,000,000       |              |
| OHHS-DHS | 16-3.1 | Claiming Enhancements  | -                    | -             | -               | 1,117,971       | *            |
| OHHS-DHS | 16-3.2 | Respite as Medicaid Eligible Service for Children                              | -                    | -             | -               | 637,394         | *            |
| OHHS     | 16-4   | Pharmacy - Nursing Home <sup>5</sup>   | -                    | -             | 470,000         | -               |              |
| OHHS     | 16-7   | Long Term Care - Nursing Home Reviews 5  | -                    | -             | 577,455         | 577,455         |              |
| OHHS-DHS | 16-9.1 | Adults w/disabilities enroll in Managed Care Comprehensive Health Plan         | -                    | -             | -               | 1,600,000       | *            |
| OHHS-DHS | 16-9.2 | Cash & Counseling/PARI Waiver Program  | -                    | -             | -               | 736,549         | *            |
| OHHS-DHS | 20-4   | Child Care Eligibility Monitoring <sup>5</sup>                                 | 1,406,444            | -             | 2,800,000       | 2,800,000       |              |
|          |        | Total Non-Standard Savings   | 11,101,166           | -             | 13,760,577      | 8,469,369       |              |

<sup>6</sup> Savings determined in 4th Quarter

|  | TOTAL All Projects | 40.088.924 | 40.862.802 | 103,200,182 | 124.818.738 | 87.747.809 |
|--|--------------------|------------|------------|-------------|-------------|------------|
|--|--------------------|------------|------------|-------------|-------------|------------|

## Source of Funds

|                         | 40,088,924 | 40,862,802 |
|-------------------------|------------|------------|
| Internal Services Funds | 1,467,146  | 778,219    |
| Other Funds             | 1,625,935  | 1,783,870  |
| Restricted Receipts     | 460,989    | 342,944    |
| Federal Funds           | 7,997,185  | 2,535,783  |
| General Revenue         | 23,661,948 | 34,860,554 |
| Cost Avoidance          | 4,875,721  | 561,432    |

Contracted Services - FY 2008 And Beyond

| United Health - 5/1/08                      | \$8,500,000  |
|---|--------------|
| Delta Dental - 1/1/09                       | \$1,934,863  |
| Health Cost Sharing - Labor Contract - 2010 | \$65,182,100 |

Total - Savings Contracted for FY 08 and beyond \$75,616,963

Total - Pension Reform FY 2008 Through FY 2010 \$146,830,000

| Savings thru FY 2005                      | \$40,088,924         |
|---|----------------------|
| Estimated Savings FY 2006                 | \$103,200,182        |
| Projected Savings FY 2007                 | \$124,818,738        |
| Savings Contracted for FY 2008 and beyond | \$75,616,963         |
| Pension Reform FY 2008 - FY 2010          | <u>\$146,830,000</u> |
|   | \$490,554,807        |